



**Indian Machine Tool
Manufacturers' Association**

www.imtma.in

IMTMA WALKS WITH YOU

Know Your Association

MAY - 2018



Key Activities

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Dear Member,

It is the role of an Association to understand and address the needs of its member companies. Associations play a catalytic role in enhancing competitiveness of the industry through various value added initiatives.

Indian Machine Tool Manufacturers' Association (IMTMA) has published this Ready Reckoner – "IMTMA Walks with You ... Know Your Association" as a response to a long felt need of making member companies aware of the various activities done by the Association.

IMTMA has brought out this ready reckoner with a view for all members to gain better access to information on IMTMA activities besides enabling them to benefit through participation in activities of their interest.

On going through this booklet you will find ample opportunities to participate in the Associations' initiatives and benefit from them. I urge every member of IMTMA to join IMTMA's activities and contribute to our industry's growth and development, besides benefiting your company individually.

I also take this opportunity to call upon our members to support our initiatives by giving valuable feedback which will enable us to strengthen the Indian machine tool industry.

P. Ramadas
President



1. VISION & MISSION

Industry VISION

Industry MISSION



VISION 2022

We will be among the Top 8 Machine Tool building Nations by 2022, leveraging World Class R&D, Infrastructure, Systems and People, delivering Innovative Solutions and Services to

Create 'Value for Customers'



MISSION 2020

Each member company will strive to:

- + Grow at a minimum rate of 30% CAGR.
- + Collaborate to enhance the brand perception of Indian machine tools and manufacturing technologies.
- + Explore a minimum of one new geography outside India.
- + Develop an incubation center to study at least one disruptive technology.
- + Implement IoT in its manufacturing set up.



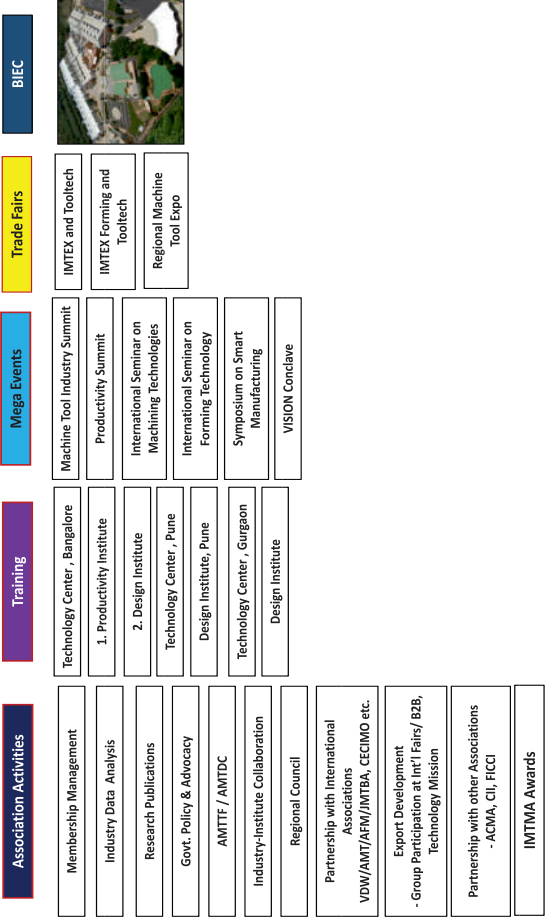
IMTMA VISION

To be an Organisation par excellence and proactively enable achievement of Industry Vision



2. IMTMA - Five Broad Verticals

IMTMA - Five Broad Verticals





3. Membership Services

➤ **Industry Data & Research**

Publishes consolidated industry data reports on quarterly basis and makes them available to the members.

- Industry Data (Production, Export, Import & Consumption)
- Economy update
- Global Machine Tool Outlook (Oxford)

Members can now upload your Production, Order & Export data on-line.

➤ **Industry Catalogue - Guide to Indian Machine Tool (GIMT - E-Catalogue)**

- GIMT is an e-catalogue of the products manufactured by the Indian Machine Tool Industry - Machine Tools, all related products.
- You can now upload your products on GIMT online.

➤ **Membership Contact Programme:**

- Programme for information sharing between members and IMTMA representatives.
- IMTMA Staff Visits your company to have one-to-one discussion.
- You can share your expectations and opinions on various activities of IMTMA.

➤ **Regional Councils:**

To promote the growth of the Association activities in various regions (South, West & North).

Contd....

Website: www.imtma.in

Contact: Sreedhara - sreedhara@imtma.in



➤ **Business Excellence**

Adopt IMTMA designed Business Excellence model to effect overall improvement in your company's performance.

➤ **IMTMA AWARDS:**

Every year IMTMA recognizes its members through these prestigious awards:

- IMTMA - BFW Lifetime Contribution Award in memory of Mr. HR Gupta
- IMTMA - Premier Outstanding Entrepreneur Award in memory of Mr. Vinod L. Doshi

Please consider nominating someone that you have either worked with directly or whose work sets the standard for recognition in the industry.



4. Government Advocacy & Policy Initiatives

Promoting the growth and development of the machine tool industry through active involvement with Government.

IMTMA works with various Government Department & Institutions.

- Department of Heavy Industry (DHI)
- Department of Industrial Policy and Promotion (DIPP)
- Department of Commerce (DoC)
- Ministry of Defence (MoD)
- Ministry of Finance (MoF)
- Ministry of Micro, Small and Medium Enterprises (MSME)
- National Institution for Transforming India (NITI Aayog)
- Office of Principal Scientific Adviser to GoI (PSA)
- Department of Scientific and Industrial Research (DSIR)
- Department of Science & Technology (DST)
- Directorate General of Foreign Trade (DGFT)
- Tariff Commission
- Central Organisation For Modernisation of Workshops (COFMOW) / Railway Board
- Ordnance Factories Board (OFB)
- Engineering Export Promotion Council (EEPC)
- Central Manufacturing Technology Institute (CMTI)

➤ **Presents Industry concerns to the Government for formulating policies:**

Free Trade Agreements (FTA) & Preferential Trade Agreements (PTA), Custom Duty, GST, Foreign Trade Policy, Technology, Government Schemes, etc.

➤ **Policy co-ordination with other Industry Associations (CII, FICCI, ACMA & SIAM, etc.)**

Website: www.imtma.in

Contact: P.J. Mohanram - mohanram@imtma.in / Srinjoy Das - srinjoy@imtma.in



5. Technology Development

Provides inputs on technical issues and support for Technology Development to members.

- **Technology Roadmap for Machine Tools**
Addresses the important areas of R&D pertaining to machine tool industry.
- **Advanced Machine Tool Testing Facility (AMTTF)**
Test your machine tools, accessories, sub-systems at AMTTF.
- **Funding for R&D**
 - **DHI Scheme:**
Enhancement of Competitiveness in the Indian Capital Goods Sector
 - **Advanced Manufacturing Technology Development Centre – AMTDC (Collaboration with IIT Madras):**
Get funding for development of advanced machine tools and manufacturing technologies
 - **Industrial Infrastructure Development:**
Tumakuru Machine Tool Park (TMTP) – Locate your expansion project @ TMTP.
 - **Technology Acquisition Fund Programme (TAFP)**
Get part funding for acquisition of technology.
- **Global Innovation & Technology Alliance (GITA):**
Funding support to Indian industry for doing Research & Development in partnership with an industry from foreign country.

Contd.....

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- **Department of Scientific and Industrial Research (DSIR):**
 - Obtain DSIR recognition for your company's in-house R&D.
 - You can obtain soft loan from DSIR for your R&D projects.
- **MSME Schemes:**

MSME ministry has a number of support schemes for SME units which you can avail of.
- **Industry 4.0 at CMTI**

IMTMA is Industry partner in the Industry 4.0 project at CMTI
- **Industry – Institute Collaboration**
 - **IMTMA-Industry Innovation Collaboration (IIIC Portal)**

Post your R&D requirements on-line directly to academia institutions.
 - **i2 Academia Pavilion**

A platform in IMTEX for Indian Academia / R&D institutions to showcase their R&D metal working projects.
- **Technology Missions**

Join IMTMA's Technology Mission to reputed Technology Centres in India and abroad.

Website: www.imtma.in

Contact: P.J. Mohanram - mohanram@imtma.in / Srinjoy Das - srinjoy@imtma.in



6. Training & Skill Development

To meet the requirement of skill development in the manufacturing and machine tool industry, IMTMA has set up technology centres in Bengaluru, Pune and Gurugram.

➤ **IMTMA Productivity Institute:**

- Benefit from training on various disciplines in Production Technology.
 - **Programmes under Productivity Institute:**
 - Short Term Training Programmes
 - Customised Training Programmes
 - Finishing School in Production Engineering.

Contd.....

Website: www.imtma.in / www.imtmatraining.in

Contact: Krishnamoorthy - mkm@imtma.in



6. Training & Skill Development

➤ **IMTMA Design Institute:**

Benefit from the specialized programmes on machine tool design and allied subjects.

- **Programmes under Design Institute:**
 - Machine Tool Design - Mechanical
 - Machine Tool Design - Electrical
 - Individual Design Modules



7. Domestic & International Business Promotion

➤ **Business Promotion – Domestic:**

To develop, promote, and implement services that meet customer expectations.

- Customers' visits / plant visits coinciding with EC & RC Meetings.
- Interactions with Government sectors (DGOF, Railways etc.)
- Aerodef: Business potential in aerospace and defence industries.

➤ **Business Promotion – International:**

Supports the export efforts of its members through various initiatives.

- **IMTMA Export Development Cell:**
Bring together export-oriented member companies to focus on strategic efforts to boost machine tool exports.
- **Partnership with International Associations:**
VDW/AMT/AFM/JMTBA, CECIMO, etc.
- **IMTMA organizes;**
 - B2B Mission (Outward & Inward)
 - Group Participation
 - Training
 - Reverse Buyer Seller Meet
- **International Market Updates:** Publishing market research reports at regular intervals.

Contd....

Website: www.imtma.in

Contact: M.G. Srinivas - mgs@imtma.in



➤ **Market updates:**

To update members on market requirements.

- **Market Research Reports:**
Report gives the performance of major machine tool user industries with their growth potentials.
 - Country Reports.
 - Industry Data
 - Technology
- **User Industry Sector Updates:**
Updates on investments and linkages for machine tool industry.
- **Tender News:**
Latest tenders and enquiries being floated on machine tool requirements from various sectors.

Website: www.imtma.in

Contact: Sreedhara - sreedhara@imtma.in



8. Mega Events

Seminars and summits to keep the industry abreast with the latest technology, developments and best practices in the machine tool industry.

- **Productivity Summit & Productivity Championship Awards:**
Recognise and reward the outstanding productivity practices in the metal working industry.
Bring latest productivity practices to participants.
- **Machine Tool Industry Summit:**
Held every two years, the summit provides a forum to the entire machine tool fraternity to share, learn and grow.
- **International Seminar on Machining Technologies (ISMT):**
The seminar is held every odd year, a day before the start of IMTEX. Brings emerging trends, and key technology areas related to metal-cutting machine tools and machining technologies.
- **International Seminar on Forming Technologies (ISFT):**
The seminar is held every even year, a day before the start of IMTEX FORMING. Brings emerging trends, and key technology areas related to metal forming and forming technologies.
- **Symposium on Smart Manufacturing (SSM):**
The Symposium held every year, to address and understand the real-time benefits and applications of automation, Smart Manufacturing and advanced technologies like Industry 4.0.

Website: www.imtma.in

Contact: Mahesh Gopalakarishna - maheshg@imtma.in



9. Exhibitions

IMTEX is the flagship event of IMTMA

- **IMTEX Metal Cutting:**
 - Held every odd year
 - Focuses on Metal Cutting Machines & Machining Technologies.
 - Showcase the latest trends as well as technological advancements from Indian and global players.

- **IMTEX Metal Forming:**
 - Held every even year
 - Focuses on Metal Forming Machines & Forming Technologies.
 - Showcase the latest trends as well as technological advancements from Indian and global players.

- **Tooltech:**

Tooltech is a premier event concurrent to IMTEX, showcasing machine tool accessories, sub-systems, parts, products / system related to production technology and manufacturing.

- **Regional Machine Tool Expo:**

Regional Machine Tool Exhibitions by IMTMA in Tier II and Tier III cities of India.

- **Concurrent Shows:**

Concurrent shows on important segments such as Welding, Metrology, Additive manufacturing, Industry 4.0, etc.

Website: www.imtma.in

Contact: Balasubramanian - bala@imtma.in



10. Publications

- **Directory of Members (DOM):**
Reference book on IMTMA membership.
- **Guide to Indian Machine Tools (GIMT):**
GIMT is an e-catalogue of the products manufactured by the Indian Machine Tool Industry - Machine Tools, all related products.
You can now upload your products on GIMT online.
- **Market updates:**
To guide and facilitate the growth and development of the machine tool industry, IMTMA keeps its members up to date on market requirements (Product, Technology etc.)
 - **Market Research Reports:**
Report gives the performance of major machine tool user industries with their growth potentials.
 - Country Reports.
 - Industry Data
 - Technology
 - **User Industry Sector Updates:**
Updates on investments & linkages for machine tool industry.
 - **Tender News:**
Latest tenders and enquiries being floated on machine tool requirements from various sectors.

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Contact: Sreedhara - sreedhara@imtma.in



➤ **Exhibition Catalogues:**

Exhibition catalogue is a compilation of all relevant information (Exhibition Layout, Exhibitor Profile, Exhibit Profile, Country wise List and Advertisement) pertaining to exhibitors and exhibits at IMTEX & IMTEX FORMING.

➤ **Members' News:**

○ **Export News:**

Showcasing international events in the Machine tool Industry. The E-newsletter brings information about the global export market and other export development initiatives of IMTMA.

○ **IMTMA Newsletter:**

The monthly newsletter disseminates the news about the Association, members' news, manufacturing industry news and events.

○ **Modern Manufacturing India (MMI):**

MMI is a bi-monthly publication covering a myriad of subjects on the machine tool and manufacturing industry.

○ **Annual Reports:**

Annual Reports of IMTMA contain activities held by the Association in the preceding financial year, including all its major initiatives, its key exhibitions and events.

Website: www.imtma.in

Contact: Sreedhara - sreedhara@imtma.in



11. Addressing the future

- **Strategise the Future.**
 - **VISION**
Join the bi-annual IMTMA VISION programme of machine tool CEOs / MDs to strategise the future of your company along with industry captains and mentors.

- **Developing Next Generation Leaders of Machine Tool Industry.**
 - **UDAAN**
Inviting the next-generation entrepreneurs, emerging leaders and young professionals of the machine tool industry to join the mainstream activities of the industry and the Association.



12. Green Manufacturing

- Join IMTMA's Green Manufacturing Cell.
- Make your units green manufacturing companies.
- Develop green machine tools and related products.

Website: www.imtma.in

Contact: Rajashekara H V - rajashekara@imtma.in



13. Student Programmes

➤ CONNECT

IMTMA organises an awareness programme for imparting knowledge on the machine tool industry for young engineers during IMTEX.

➤ JAGRUTI

The programme familiarizes engineering students with the machine tool industry and the technological happenings in the industry segment.

A guided tour is organised during IMTEX to learn more about the machine tool industry.

Website: www.imtma.in

Contact: Rajashekara H V - rajashekara@imtma.in



14. Bangalore International Exhibition Centre (BIEC)



BIEC is the world class exhibition facility in India set up by IMTMA.

- 5 Exhibition Halls*.
- 77,500* sqm Covered area
- 3,153 sqm Conference Centre.
- India's first LEED - Certified Green Exhibition & Conference Facility
- BIEC conferred 'GOLD' Rating by Indian Green Building Council (IGBC)

UFI

IMTMA is a member of UFI the global association of the world's leading tradeshow organisers and fairground owners, as well as the major national and international exhibition associations, and selected partners of the exhibition industry.

UFI organises annual Special Interest Group (SIG) Meetings to offer a platform for members to get actively involved into areas that they are interested in.

(*Including Hall 5 under Construction)

Website: www.biec.in

Contact: Ubaid Ahmad - ubaid@biec.in



15. Certifications:

Your association has obtained the following certificates.





ISO 9001:2008

DNV-GL

MANAGEMENT SYSTEM CERTIFICATE

Issued to: Indian Machine Tool Manufacturers' Association
 Address: 1201 Mile, Tumkur Road, Madavara Post, Bangalore - 562 122, Karnataka, India
 Validity: 01.04.2011 - 01.04.2014

This is to certify that the management system of

Indian Machine Tool Manufacturers' Association
 H.O. - 1201 Mile, Tumkur Road, Madavara Post, Bangalore - 562 122, Karnataka, India
 and the sites as mentioned in the appendix accompanying this certificate

has been found to conform to the Quality Management System standard:
ISO 9001:2008

This certificate is valid for the following scope:
 Organizing training programmes, seminars/workshops, mega events, exhibitions, association activities for Indian machine tool industry and providing exhibition and conference infrastructure facility to industry segments.

Received on: 08 April 2011




DNV-GL Certification Center
 1305 Skovvejen, 8000 Odense M, Denmark
 Tel: +45 66 11 22 00
 Fax: +45 66 11 22 01
 Email: dnv-gl@dnv.com

ISO 14001:2004

DNV-GL

MANAGEMENT SYSTEM CERTIFICATE

Issued to: Indian Machine Tool Manufacturers' Association
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 and the sites as mentioned in the appendix accompanying this certificate

has been found to conform to the Environmental Management System standard:
ISO 14001:2004

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 Organizing training programmes, seminars/workshops, mega events, exhibitions, association activities for Indian machine tool industry and providing exhibition and conference infrastructure facility to industry segments.

Received on: 08 April 2011




DNV-GL Certification Center
 1305 Skovvejen, 8000 Odense M, Denmark
 Tel: +45 66 11 22 00
 Fax: +45 66 11 22 01
 Email: dnv-gl@dnv.com

OHSAS 18001:2007

DNV-GL

MANAGEMENT SYSTEM CERTIFICATE

Issued to: Indian Machine Tool Manufacturers' Association
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Indian Machine Tool Manufacturers' Association
 H.O. - 1201 Mile, Tumkur Road, Madavara Post, Bangalore - 562 122, Karnataka, India
 and the sites as mentioned in the appendix accompanying this certificate

has been found to conform to the Occupational Health and Safety Management System standard:
OHSAS 18001:2007

This certificate is valid for the following scope:
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 Email: dnv-gl@dnv.com

BMO


National Accreditation Board for Education and Training



CERTIFICATE OF ACCREDITATION

Indian Machine Tool Manufacturers' Association (IMTMA)
 1201 Mile, Tumkur Road, Bangalore, Karnataka-562122

has been assessed and found to be complying
 with NABET's requirement as per
 Accreditation Standard for Institute Accreditation (ISAT/IASAT)
 and has been awarded with **4 STAR GRANT** as National Level

Issued Date: March 20, 2011 Certificate No. BMO 1730 001
 Valid Until: March 20, 2013 Valid - March 20, 2011

JCI Chief Executive Officer NABET


Govt of India Secretary General of Quality Council of India




16. IMTMA Brands





17. My Role as a MEMBER

- I will participate in one third of all IMTMA events – either myself or through my senior colleagues
- I will provide production, order and export data regularly and on time.
- I will support secretariat by earmarking a certain budget in our company for sponsorship of various events.
- I will lead at least one initiative of IMTMA and “Make it happen”
- I will write to minimum 100 of my customers to popularise IMTMA mega events
- I will share best practices and my case study on appropriate platform without divulging in-company secrets.
- I will fulfill commitments, once made
- I will let national industry interests to override corporate or regional interest.
- I will contribute news and views in association's PR instruments such as website, newsletters, etc.



18. Important website addresses

- Department of Heavy Industry (DHI) - <http://dhi.nic.in/>
- Department of Industrial Policy & Promotion (DIPP) - <http://dipp.nic.in/>
- Ministry of Micro, Small and Medium Enterprises (MSME) - <https://msme.gov.in/>
- National Institution for Transforming India (NITI Aayog) - <http://niti.gov.in/>
- Department of Scientific and Industrial Research (DSIR) - <http://www.dsir.gov.in/>
- Department of Science & Technology (DST) - <http://www.dst.gov.in/>
- Directorate General of Foreign Trade (DGFT) - <http://www.dgft.org/>
- Ordnance Factories Board (OFB) - <http://ofbindia.gov.in/>
- Engineering Export Promotion Council (EEPC) - <https://www.eepcindia.org/>
- Central Manufacturing Technology Institute (CMTI) - <http://cmti-india.net/>
- Global Innovation & Technology Alliance (GITA) - <https://www.gita.org.in/>
- Advanced Manufacturing Technology Development Centre (AMTDC) - <http://www.amtdc.org/>
- Advanced Machine Tool Testing Facility (AMTTF) - <http://www.amtff.in/>
- Automotive Component Manufacturers Association (ACMA) - <https://www.acma.in/>
- Society of Indian Automobile Manufacturers (SIAM) - <http://www.siamindia.com/>
- Confederation of Indian Industry (CII) - <http://www.cii.in/>
- Federation of Indian Chambers of Commerce & Industry (FICCI) - <http://ficci.in/>



Feedback

Send your views, suggestions & comments to IMTMA at sreedhara@imtma.in

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**Indian Machine Tool
Manufacturers' Association**

www.imtma.in

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Bangalore - 562 123. Karnataka
Tel: +91 80 6624 6659 / 6600
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Regional Office (North)

Plot No. 249 F, Phase IV, Udyog Vihar, Sector -18,
Gurgaon - 122 015. Haryana.
Tel: +91 124 4014101 to 4104
Fax: +91 124 4014108
Email: imtma.ggn@imtma.in

Regional Office (West)

12/5, D-1 Block, MIDC, Chinchwad,
Pune - 411 019. Maharashtra.
Tel: +91 20 6410 0182 / 6410 0183
Email: imtma.pune@imtma.in
